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THE RITZ-CARLTON DESTINATION CLUB FACT SHEET

OVERVIEW:

The Ritz-Carlton Destination Club is an equity-based luxury travel program where Members select either a Home Club Membership which provides use of a titled residence at a property they can return to every year, or a Portfolio Membership which affords the opportunity to discover a wide variety of worldwide locations and experiences

With either selection, Members enjoy enhanced amenities and vacation possibilities that are flexible and adaptable to individual needs at some of the most sought-after destinations in the world. Combining an innovative choice for luxury vacationing with the legendary, services and amenities of The Ritz-Carlton Hotel Company, L.L.C., The Ritz-Carlton Destination Club offers an elevated lifestyle tailored to each Member's expectations

HOME CLUB MEMBERSHIP:

Identical to the current Ritz-Carlton Club fractional ownership offering, the Home Club Membership is designed as a home resort preference for those with an affinity to travel to a specific Club location on a recurring basis. Deeded ownership at a Ritz-Carlton Destination Club property allows Members and their guests to use an allocated number of days per interest. With priority access to their home resort, Members may also use a portion of their time at other home Club locations on a reciprocal use basis in accordance with reservation procedures. Furthermore, Members have an opportunity to reserve supplemental time as space allows.

PORTFOLIO MEMBERSHIP:

The Portfolio Membership provides a beneficial interest in a trust allowing Members to customize their vacation travel. A points-based currency is used to purchase accommodations throughout The Ritz-Carlton Destination Club portfolio. Beneficial interests are sold in increments of 2,500 Club points where the number of points determine the destinations, accommodation sizes and duration of travel available to a Member. A minimum of 5,000 Club points are required for membership

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LOCATIONS: Existing and future locations for both selections are listed below:

- Aspen Highlands, Colo.
- Bachelor Gulch, Colo.
- Jupiter, Fla.
- Kapalua Bay, Maui, Hawaii
- Kauai Lagoons, Hawaii*
- San Francisco, Calif.
- Abaco, The Bahamas
- North Lake Tahoe, Calif.*
- St. Thomas, U.S.V.I.
- Vail, Colo.*

**Future Location*

HOTEL EXCHANGE PROGRAM:

Members who enroll within the Portfolio Membership may exchange 25 percent of their points for access to 72 participating Ritz-Carlton hotels and resorts worldwide

DESTINATION CLUB SERVICES:

One of the most differentiating pleasures of membership is the legendary service excellence for which The Ritz-Carlton is renowned. Members are paired with their very own member experience manager who serves as their primary long-term liaison. While in-residence, Members enjoy the privilege of a dedicated concierge staff providing such services as: airport pick-up, pre-arrival provisioning of the residence, unpacking and pressing pre-sent garments, and arranging a complete vacation itinerary. For Members who enroll in the Home Club Membership, the ladies and gentlemen of The Ritz-Carlton Destination Club remove personal items from storage and place them in the residence according to the Member's specifications. Additionally, most locations offer private, in-residence dining available upon request

RESIDENCE FEATURES*: Spacious residences range in size from approximately 570 – 2,800 square feet of living space featuring:

- Fully-equipped kitchen with cookware and china
- Casually elegant dining room
- Living room with entertainment center including a gas fireplace, TV, surround-sound receiver, DVD and stereo/CD players
- Master suites with walk-in closets
- Luxuriously appointed bathrooms
- Full-size washer and dryer
- Multi-line telephones
- Wi-Fi or high-speed Internet access
- Balconies or terraces

The Ritz-Carlton Destination Club Fact Sheet / 3

- Private outdoor splash pool
 - Summer outdoor kitchen with barbecue grill and sink
- *Residence features vary by location*

PARTNERS:

- Business partnerships are established with: American Express and Young Presidents' Organization

PRICING*:

- Home Club Membership - prices range from approximately \$100,000 to the low \$800,000s per deeded interest
- Portfolio Membership - Beneficial interests are sold in increments of 2,500 Club points with a minimum purchase requirement of 5,000 points. Pricing starts at \$130,000

**Pricing subject to change*

INFORMATION:

www.ritzcarltondestinationclub.com

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